



 ming being provided to $100 \%$ of the total Drops/Units at the Bulk Property, with a minimum prerequisite of ten (10) Drops/Units per Bulk Property.

## PLEASE TYPE THE INFORMATION IN THE FORM BELOW, SIGN, AND EMAIL TO accountandprocesssupport@dish.com



Total Drops/Units:
Requires 100\% of total units. Minimum 10 Drops/Units.
See Drop description below:
Modification to Drops/Units may trigger Amenity Incentive Chargebacks
Changes are subject to DISH's sole approval.

| Property Type | Drop Count Determination |
| :--- | :--- |
| Hotel, Motel, Timeshare, Inn, Resort or other Hospitality <br> location | Total number of guest rooms available for occupancy |
| Hospital or other Health Care Location, Prison or RV Park | Total number of television outlets through which video pro- <br> gramming may be delivered |
| College, University, Convent, Dormitory, Apartment, Condo, <br> Retirement Home, or Assisted Living | Total number of housing units available for occupancy |
| Mobile Home Park, Campground or Marina | Total number of spaces available for occupancy |

## Retailer Information

Retailer OE \#: $\qquad$ Distributor Name (if applicable):
(Name and OE \#)
Company Name: $\qquad$

Email:
Customer/Property Information
Property Account \#: $\qquad$ Pin: $\qquad$

Phone \#: $\qquad$

Physical Address: $\qquad$


Contact Name: $\qquad$ Contact Phone \#: $\qquad$

## Comments:

## Property Representative Signature

## Property Representative Name and Title

## Programming

## Premium Programming Promotions

HBO \& Cinemax Commitment Offer Plan: To be considered for participation in the commitment offer plan the Property MUST: (i) be a Guest Property location; (ii) be a Qualifying Bulk Subscriber with a minimum of ten (10) total Drops/Units; and (iii) enter into a three (3) year agreement. Participation is subject to DISH's approval which may be withheld by DISH in its sole and absolute discretion for any reason or no reason. Rates set forth in the Promotional Offer are subject to Chargeback pursuant to the terms and conditions set forth in the Business Rules.\$1.99 Paramount+ with Showtime No Commitment Offer: Must not have subscribed to Showtime in the past 12 months.
\$0.99 Paramount+ with Showtime 2nd Premium Offer: All Premium Commitment Offer Plan rules apply: In addition, (iv) must not have subscribe to Showtime in themust have been subscribed to a premium package for at least 2 years.Starz \& Starz Encore: All Premium Commitment Offer Plan rules apply: In addition, (iv) bulk programming services must total a minimum of five and $35 / 100$ ( $\$ 5.35$ ) per Unit per month (exclusive of any applicable taxes or fees)

## Additional Fees

Incremental Fees: For Properties with Retailers participating in the Amenity Incentive or Amenity Renewal Program, and with purchased equipment, Properties will be billed the following Incremental Fees:

Premier or Prime with DISH Satellite Locals = \$2.00/drop per month Incremental Fee
America's Top 120 or higher with DISH Satellite Locals $=\$ 1.00 /$ drop per month Incremental Fee
Access Fees: For accounts with purchased equipment, adding locals per drop to Premier, Prime or Essentials will incur a $\$ 2.00 /$ drop per month Access Fee. Accounts with leased equipment will have this Access Fee waived.

Smartbox Feature Licenses: With the activation of a Smartbox, the following one-time charges may occur per property:
Enable DRM Pro:Idiom- $\$ 325.00$
DRM LYNK- \$300.00
HTV Connect- \$1000.00
Surcharges: All accounts with TV programming are subject to an FCC Surcharge. Accounts may also incur state specific surcharges.
Software and Technology Fee: All accounts with TV programming are subject to the Software and Technology Fee billed at $\$ 1.00 /$ drop per month.
See Rate Card for Pricing and Availability

| Core Programming | Add | Remove | Premium Programming | Add | Remove |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AT 120 | $\square$ | $\square$ | HBO \& Cinemax | $\square$ | $\square$ |
| AT 120 Plus (FTG only) | $\square$ | $\square$ | Paramount+ with Showtime | $\square$ | $\square$ |
| AT 200 | $\square$ | $\square$ | Starz \& Starz Encore | $\square$ | $\square$ |
| AT 250 | $\square$ | $\square$ | MGM+ | $\square$ | $\square$ |
| Premier (FTG only, G4 card required) | $\square$ | $\square$ | Starz Encore Movies |  |  |
| Prime (New MDU only, 64 card required) | $\square$ | $\square$ |  |  |  |
| Latino Clasico | $\square$ | $\square$ | Add-on Programming |  |  |
| Essentials | $\square$ | $\square$ | Requires Core Programmingl ${ }^{\text {L }}$ Locals not available as an ala carte only option. | Add | Remove |
| $\underbrace{\text { Sports Proming }}_{\text {Requires Core Programming }}$ | Add | Remove | Locals 'May incur Incremental or Access Fee | $\square$ | $\square$ |
|  |  |  |  | $\square$ | $\square$ |
| Requires Core Programming | $\square$ | $\square$ |  | $\square$ | $\square$ |
|  | $\square$ | $\square$ |  | $\square$ | $\square$ |
|  | $\square$ | $\square$ |  |  |  |
|  | $\square$ | $\square$ |  | $\square$ | $\square$ |
|  |  |  | How will you receive Locals? |  |  |
| RSN |  |  | Locals through DISH $\square$ |  |  |
| Specify RSN: | $\square$ | $\square$ | OTA Locals $\square$ |  |  |
|  |  |  | No Locals $\quad \square$ |  |  |
| International Programming |  |  |  |  |  |
| Requires Core Programming | Add | Remove | Remove Grandfathered Programming |  |  |
|  | $\square$ | $\square$ | Specify Programming: |  |  |
|  | $\square$ | $\square$ | Specify Programming: |  |  |
|  | $\square$ | $\square$ |  |  |  |

## Equipment Instructions

Type out the receivers below or attach an Excel spreadsheet. If using a Smartbox, please submit through Salesforce.
Please do not hand-write the Equipment IDs if possible as this will cause delayed processing time.

|  | Receiver Number | Smartcard Number | Model \# | Package | Channel | Add/Remove |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| 49 |  |  |  |  |  | $\square$ | $\square$ |
| 50 |  |  |  |  |  | $\square$ | $\square$ |




 a mobile home park, campground, marina, or other facility: the total number of spaces available for occupancy.

